



CLARK'S TRUCK CENTER

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Established By Elwood Clark In 1927

November 12, 2008

Town of Panton
Board of Selectmen
Panton, VT

Clark's Truck Center and Howard P. Fairfield have worked with your Road Foreman and the Truck Committee and offer two options for truck replacement. Both options have detailed specifications in our binder, we have one option for a tandem axle truck just like the last truck at a total cost of \$181,082.00 The other option is for a single axle truck like the one you are replacing at a total cost of \$141,310.00. We are also proposing a Municipal Lease/Purchase (MLP) option from Baystone Financial Group.

Tandem Axle Truck @ \$181,082.00 on a five year MLP with interest @ 4.460% would give you an estimated annual payment of \$40,602.00

Single Axle Truck @ \$141,310.00 on a five year MLP with interest @ 4.460% would give you an estimated annual payment of \$31,682.00

The cost difference between these two plans can be broken down as follows;

\$8,920.00 per year
\$743.00 per month
\$25.00 per day

After owning one tandem axle truck you have good data that shows the advantages over the single axle truck. Listed below are some of the points that are known;

1. Both trucks get the same MPG. (per Rick's data)
2. Single axle hauls 7-yards while the tandem axle hauls 14-yards (twice the material per trip)
3. Twice the amount of material hauled with ½ the man hours.
4. Roads are plowed and sanded faster (less time going back for more sand)
5. Less damage to gravel roads as the weight is dispersed more evenly.
6. Tandem has better traction for plowing
7. Single axle truck is a 37,780 GVWR and will weight over 55,000# loaded while the tandem axle truck is 64,000 GVWR and will weigh near 70,000# loaded making the tandem axle truck closer to GVWR and a safer truck to operate.
8. The tandem axle truck holds a much greater resale value over the single axle truck do to the demand for used tandem axle dump trucks.

Clark's Truck Center has been awarded the State Contract for the V-Trans Plow Trucks again this year. This allows the Town of Panton to tag onto this contract at the same discount as the state and to purchase a truck without the hassle of going out to bid.

Randy Clark and Mike Ferrigo